

Report on Arriva Non Emergency Patient Transport Service 1st December 2013 to 14th February 2014 for Wiltshire Council Health Select Committee

1 CONTEXT

Background

In February 2012 Wiltshire and BaNES PCTs approved a review of existing non-emergency patient transport services (NEPTS) on the basis the provision across Wiltshire and BaNES was split over at least 20 different providers with very limited contractual coverage and minimal financial or clinical governance processes in place.

While some acute providers operated a central transport booking facility within their own Trust, there was no central booking facility or oversight at a PCT level, nor was there any mechanism for capturing and recording all patient journey activity. This made it extremely difficult, almost impossible, to measure NEPTS service performance, understand the volume of patient journeys, monitor standards, patient quality, safety and experience, and understand the drivers behind the costs of the service.

In Wiltshire at the time patients were receiving transport from various providers, and the provider used for any given journey depended on which hospital the patient was going to/from; where in the County they lived; and how acute their needs were. For example,

- The RUH held a direct contract with a non-NHS provider (E-zec) for RUH related journeys only (new & follow up out-patients, discharges and transfers from the RUH).
- RUH also used other non-NHS providers for ad-hoc transport requirements and used CTS taxis for the non-complex renal patients.
- The PCT had a non-contract arrangement with Great Western Ambulance Service (now South West Ambulance NHS Foundation Trust), covering part, but not all, of the County, and including the more complex renal dialysis patients attending Bristol and Bath dialysis units.
- Salisbury Foundation Trust provided an in-house patient transport service.
- Patients attending dialysis at Salisbury were transported using a Portsmouth Hospitals Trust non-NHS provider contract.
- South Central Ambulance Service moved some Wiltshire patients attending Great Western Hospital, Southampton Hospitals, and Oxford hospitals.
- Great Western Hospital had arrangements in place with a local taxi firm for patients with minor medical needs, and with Spire and AM Medical for those with greater acuity.
- For those situations where the appropriate provider for the journey was unclear, ad hoc
 journeys were booked by the PCT direct with taxi firms or other private providers, on behalf of
 GP practices, again depending where the patient was travelling from, where to, and their
 medical acuity.

Subsequently in May 2012, Swindon and Gloucestershire PCTs engaged with the review on the basis of the same issues and concerns. In 2011/12 it was estimated that over £8.2 million was spent on NEPTS across BaNES, Gloucestershire, Swindon and Wiltshire (BGSW). This was split over at least 30 different providers. Each of the acute hospitals across BGSW had developed booking facilities that

linked in with their current NEPTS Providers; these may have made a positive impact at a local level but all had different manual processes and systems meaning that PCTs and the region had no oversight of total activity, performance, or clinical governance. The four PCTs also faced increasing charges from the NEPTS providers and were incurring significant expenditure outside the scope of the contracts (where contracts indeed existed). The expectation was that much of this growth represented journeys for patients whose eligibility was not being assessed against the national eligibility criteria.

The NEPTS Service Review

A full service review was undertaken and several cross-cutting issues and concerns were identified. As part of this review a number of meetings with existing and potential suppliers were undertaken to understand the NEPTS market. This culminated in a NEPTS supplier day with a number of providers presenting their approaches to the commissioning teams and addressing a number of pertinent questions around operational approaches. This also identified NEPTS providers who were managing their services well and considering innovative models for the future. An options appraisal with a preferred option for the service model was then set out covering:

- a single point of contact offering patient transport advice
- assessment of eligibility for NHS funded transport based on medical need following Department of Health guidance
- a 365 day 24/7 service
- patient transport booking facilities
- signposting for non-eligible patients
- a minimum 10% of activity to be sub-contracted with third party providers to support capacity and the development of the market
- the continued use of volunteer car drivers

The Procurement Process

Following the service review, the four PCT's approved a single joint procurement process in May 2012. This included a competitive dialogue process to provide the PCTs with the opportunity to openly develop a service specification, discuss service issues and experiences in detail with providers. It was also agreed four contracts would be awarded, one per PCT, to a single accountable provider to manage the service more effectively, capturing journey information in a single database, and providing service intelligence that the PCTs had never had.

The key objectives of the procurement were to secure:

 Quality – patient-centred services delivered in a safe, friendly and effective manner by trained staff in clean, comfortable vehicles. This included keeping journey times low and ensuring promptness of arrival and pick-up.

- Flexible & Responsive Service flexibility to respond to changing needs, e.g. new healthcare
 locations, on-the-day requests, flexible times for pick-up and delivery including evenings and
 weekends.
- Communication & Performance Information routine communication with commissioners to discuss flexible and innovative approaches. Clear and complete information provided regularly on activity, finance and quality of service provision.
- Value for Money
- Green take action to reduce the carbon footprint of patient journeys wherever possible.
- Innovation & Use of Information Technology innovative service approach using best practice
 to respond to future needs, and making the most effective use of technology for the scheduling
 of journeys.

The procurement process commenced on 17th July 2012, including stakeholder engagement and consultation throughout: at all stages, bids were assessed by a panel of representatives from acute providers, commissioners and patient representatives.

The New Service

Arriva Transport Solutions Ltd (ATSL) was awarded the contract in summer 2013 and the service went live on 1st December 2013. Go-live was preceded by planning and mobilisation work between the four CCGs and Arriva, and included the transfer of 176 staff from incumbent providers, recruitment and training of new staff, procurement and equipping ambulances, establishing ambulance base stations and a control centre, establishing on-line booking systems and processes for transferring existing journeys, as well as engaging with the acute Trusts and community providers across BGSW to provide information about changes in the booking processes, etc.

The Arriva service replaced this plethora of contract and non-contract, routine and ad hoc activity with a single provider for all NEPTS. During the first 3 months of the Arriva contract, this has resulted in a number of challenges, involving as it does the provision of a NEPTS service to patients across 4 CCG areas; patients attending 4 acute trusts within the CCG boundaries and a number of significant patient flows to acute trusts outside the CCG boundaries; replacing a multitude of bespoke service arrangements that had developed over time within the different acute trusts.

The contract start date in early winter was not ideal, but was unavoidable. Data on advance bookings for December was inherited from incumbent providers, but was impossible to validate, and several tranches of bookings were being internally managed within acute trusts but not visible to either the incumbent or the new provider. Although the contract was established based on the best available activity information that the PCTs could collect, it was clear that this would only ever be at best an approximation, and only after the new service went live would an accurate picture of demand and activity begin to emerge. The start also occurred one month after the NEPTS services in some of the neighbouring CCG areas had also transferred to new providers, which heightened the level of concern with some of the acute trusts, as they would need to manage two new sets of processes.

Additional background information is provided at Appendix 1. This describes: other health-related transport that is not NEPTS; the definition of NEPTS; the contract summary; the service model; transport and mobility guidance; key performance indicators; support to acute hospitals; support to renal dialysis units.

2. GOVERNANCE

An evolving series of governance arrangements have been used, tailored to the precise needs at the time, from the initial procurement phase through to post go-live and routine contract management.

- Following contract award, a mobilisation group with representatives for the four CCGs, plus
 Arriva, plus South Central Commissioning Support Unit (and predecessor organisations which led
 and co-ordinated the procurement work on behalf of the PCTs/CCGs) met weekly, to agree the
 Arriva mobilisation plan and to review progress, address issues, and manage risk.
- The PTS Procurement Board transitioned into a Mobilisation Board with CCG Governing Body level representation, which met monthly. Key risks and issues were elevated as appropriate.
- Each CCG took the lead for coordination and engagement with one of the four acute trusts, to help provide focus to acute trust concerns.
- For the first month following go-live, daily conference calls were carried out between commissioners and Arriva to review progress and address issues.
- Mobilisation meetings of Arriva and commissioners continued to be held weekly until the end of January and are now held twice monthly.
- Mobilisation Boards continue monthly.
- Lead commissioners have engaged directly with respective acute trusts to help address issues.
- Arriva locality managers are based at and work closely with each hospital trust to address issues and an Arriva escalation process enables healthcare staff to escalate issues as required
- From March, routine contract performance monitoring and quality review meetings will replace
 the mobilisation meetings (NB majority of the existing attendees will be unchanged; CCG Quality
 leads will in future meet bi-monthly to review relevant issues), coordinated by South Central
 Commissioning Support Unit.
- Performance and activity data is provided by Arriva monthly and weekly, by CCG, and specific acute-trust level dashboards are also now in place.

3. ACTIVITY

Activity has been recorded by Arriva since the start of the contract. Having a single provider has meant that for the first time, a comprehensive view of total NEPTS activity can be achieved. This in turn helps to inform decisions about the provision of service by location, by mobility category, and by journey type and distance. It also helps to inform the position in terms of how well KPIs are achieved.

Detailed charts are provided at Appendix 2 which show the total Wilts NEPTS activity between 1st December 2013 and 14th February 2014. These are NEPTS journeys, conducted by Arriva, for patients registered to a GP practice within Wiltshire CCG. The journeys are a combination of actual journeys completed, plus aborted journeys, but excluding cancelled journeys.

Aborted journeys are billable, since they are journeys where NEPTS resource has been committed to the task, but the task was not completed. This can be for one of a multitude of reasons (e.g. patient not ready / patient too ill to travel / patient no longer requires transport / appointment cancelled but transport was not / patient too ill to travel / patient used own transport / patient had been admitted but transport not cancelled / etc.)

Cancelled journeys are those for which a booking was made but, are cancelled prior to the start of the journey, by the person/organisation that made the booking. Cancellations are not billable.

Total activity including aborted journeys, is typically slightly above the expected level, per week (excluding the bank holiday Christmas and New Year weeks). However patient mobility is also a function of activity, as is average mileage per journey.

The average mileage per journey is 15-20% above that which was identified during the tender process and on which Arriva and other providers based their contract bids. This has an impact on resourcing, since longer journeys last longer and therefore require a higher level of resource than expected in order to complete the same number of journeys.

The tender process also described the existing activity in terms of patient mobility (and therefore the numbers of each type of NEPTS resource required). The reality seen since 1 December 2013 is that the actual mix per type of NEPTS resource required, reflecting patient mobility, is in some regards significantly different:

Car, one crew: 92% of expected volume

Car, two crew: 277% of expected volume

Wheelchair, one crew: 112% of expected volume

Wheelchair, 2 crew: 45% of expected volume

Stretcher: 104% of expected volume

Arriva resourced to provide the service according to the expected mix of patient mobility. The Arriva resourcing was also established based on the expected mobility mix of all 4 CCGs who have contracted their service. Thus variances in the volume, mileage and mobility mix of other CCGs' activity, also have a bearing. These variances mean that Arriva began the contract with a level and type of resource, across the area, that did not fully match the requirement.

4. PERFORMANCE

Performance is being reported within the context of the total activity, average journey distance, and mobility mix compared to that which was expected, for Wilts CCG and other CCGs, as described above.

Detailed Key Performance Indicator (KPI) charts are shown at Appendix 3 showing performance for:

- all Wiltshire CCG patients transported by Arriva
- all Wiltshire CCG dialysis patients transported by Arriva
- all Wiltshire patients attending the three acute trusts to which majority of our patients attend, transported by Arriva.

The main Key Performance Indicator (KPI) measures shown, look at three aspects of patient experience:

- time spent on vehicle
- on-time inbound journeys
- on-time collection for outbound journeys
- Time on vehicle. Overall, performance is being achieved in line with KPIs for time on vehicle. The dips in performance for the longer distance journeys generally reflect a small or very small number of journeys in these categories.
- Inbound on time. Inbound on-time is an area where performance is improving but requires continuing improvement to get to KPI level.
- Outbound on time. Outbound on time (for on-day bookings) is generally being achieved or exceeded. The response timeframe for these journeys is four hours from the time the patient is "made ready". The area requiring greatest improvement is on-time collection for pre-booked outbound journeys. The response timeframe for these is one hour from the time the patient is "made ready".

Performance by acute trust is best at Salisbury Foundation Trust, shows continuing improvement at Salisbury Foundation Trust and Great Western Hospital, and is most variable at RUH.

Performance for dialysis patients is significantly higher than for the full patient cohort, reflecting the routine nature of these journeys and the knowledge that transport is critical for this group of patients.

There are a range of other KPI measures, and these include average and maximum telephone waiting time for booking requests made by phone. Although patients are able to make telephone bookings direct with Arriva, it is not possible to break out Wiltshire only calls, or patient-only calls, from the total, for KPI reporting purposes. Therefore telephone responsiveness figures are not included; although it is understood that in Wiltshire the volume of patient-generated telephone bookings is low. Nonetheless, average call wait time has reduced from over 3 minutes to less than 2 minutes; and the maximum daily call wait time across the areas served by Arriva has reduced from >25 minutes to <5 minutes.

KPI performance reflects some of the issues that have been found since the start of the contract, and which Arriva, Commissioners, and acute trusts, are continuing to work to address. The main issues with service delivery that have led to complaints from patients and problems for acute trusts, have been:

- Periods, particularly early in the contract, but still the case currently, when on-time pick-ups for outbound journeys was significantly below KPI, meaning many patients had long or very long waits. This arose from a combination of many factors, these include: incomplete journey data inherited from the outgoing incumbent providers; lack of familiarity in the acute trusts with the "make ready" process; inherited bookings being of an incorrect mobility, meaning on the spot reallocation of appropriate resources, which inevitably take longer to become available; wrong vehicle mix for the overall total actual activity identified, meaning insufficient resource for certain categories of patients. Although performance is improving, there is more to be done on this.
- Delays for inbound journeys, typically those later in the day where a knock-on effect from late outbound journeys earlier in the day, as described above. Again, although performance is improving, there is more to be done on this.
- Difficulty and long waits to get through when healthcare staff calling the booking centre. Initially
 this was a result of low levels of uptake of the online booking tool among healthcare staff; as
 well as an extremely high call volume due to the need to chase up "missing" or incorrect
 inherited journey bookings as described above; and lack of confidence in and familiarity with the
 new NEPTS arrangements; but is now much improved.
- Problems with incorrect mobility with healthcare staff getting used to the mobility categories used by Arriva this is now much improved.

All of these and a range of other operational issues are being addressed, and progress is being made.

5. IMPROVEMENTS MADE SINCE SERVICE LAUNCH

Since go-live it has been clear that the issues identified in this paper would require significant investment of time and effort by Arriva, commissioners, and acute trusts, to address and resolve. A summary of many of the improvements and actions undertaken, and still being undertaken, is detailed at Appendix 4.

6. CONCLUSION

It is clear that the introduction of a new NEPTS service has been challenging, particularly given the scale of change that it represents across the healthcare community. However much work has been done, and continues to be done, to ensure the service reaches a level where it consistently achieves the required standards.

APPENDIX 1 – Additional Background Information

- other health-related transport that is not NEPTS
- NEPTS definition
- the contract summary
- the service model
- transport and mobility guidance
- key performance indicators
- support to acute hospitals
- support to renal dialysis units

Other Health Related Transport that is not NEPTS

There are a number of other health related transport arrangements that are often confused with NEPTS:

- The Healthcare Travel Costs Scheme for individuals who are on a low income
- Emergency and urgent ambulance services
- Various types of community transport such as:
 - o Dial-a-ride
 - Minibus schemes
 - o Voluntary care schemes

Non-Emergency Patient Transport Definition

Non-emergency patient transport services are typified by the non-urgent, planned, transportation of patients with a medical need for transport to and from premises providing NHS health care and between NHS health care providers. It encompasses a wide range of vehicle types and levels of care consistent with the patients' medical needs.

In 2007, the Department of Health published revised national eligibility criteria to ensure that NEPTS is available to those who have a genuine need for transport and whose medical condition prevents them from travelling to or from their appointment/s by any other means. Patients are eligible for transport when:

- The medical condition of the patient is such that they require the skills or support of NEPTS staff
 during the journey and where it would be detrimental to the patient's condition or recovery if
 they were to travel by other means.
- The patient's medical condition impacts on their mobility to such an extent that they would be unable to access healthcare or it would be detrimental to the patient's condition or recovery to travel by other means.

NEPTS can also be provided to a patient's escort or carer where their particular skills or support is needed during the journey. For example, this might be appropriate for those accompanying a person with physical or mental incapacity, vulnerable adults or to act as a translator during the journey. Only one escort should travel with a patient under such circumstances. Such discretionary provision would need to be agreed in advance, when transport is booked. The eligibility criteria for PTS have not been extended to include visitors. All children under the age of 18 are required to have an escort for their journey.

The distance to be travelled and frequency of travel should also be taken into account, as the medical need for NEPTS may be affected by these factors.

Financial or social grounds are not reasons for granting NEPTS. When assessing patients for NEPTS they should be routinely asked about their normal means of travel. If a patient can normally get around without support and assistance they should not be offered transport.

A patient's eligibility for NEPTS should be determined either by a healthcare professional or by non-clinically qualified staff who are both:

- Clinically supervised and/or working within locally agreed protocols or guidelines, and
- Employed by the NHS or working under contract for the NHS.

Contract Summary

Arriva's contract covers NEPTS for patients travelling to and from out-patient appointments, day case in-patient admissions, discharges, inter-hospital (including time critical), A&E/Minor Injury home returners, end of life patients, renal dialysis patients and on-site hospital transfers.

It is primarily for patients (and escorts where appropriate) who are GP-registered in the area covered by the CCG areas of BGSW. These patients must also meet the agreed eligibility criteria for PTS, as laid out by the Department of Health. It also includes some patients from other health communities/CCGs where discharge or transfers are required. There may be a requirement for transport to anywhere within England, Scotland or Wales and to specialist centres outside the specified area anywhere within the country.

Arriva are responsible for the safe, timely and comfortable transport of patients between their place of residence and the healthcare facility, between healthcare facilities and from the healthcare facility to their place of residence. They also maintain a comprehensive directory of service, detailing alternative providers of transport for those patients ineligible for NEPTS.

All Arriva staff are qualified and/or trained in accordance with NHS guidelines for national job profiles in vehicle management, health, safety, safeguarding of patients, risk and incident management, security, equality and diversity, confidentiality and complaints procedures.

An appropriately-graded crew, operating dedicated vehicles equipped with minimum internal equipment (serviced in accordance with manufacturers' specifications and fulfilling legal requirements) are used. The vehicle type and crew available are required to meet the needs of the patients including, for example, general aids, safety and specialist equipment.

The contract includes a requirement for Arriva to sub-contract a minimum of 10% of journeys with third party providers across each contract; these providers also have to meet the same quality standards. Arriva also use volunteer car drivers who are required to meet minimum standards and sign up to the volunteer car driver handbook.

Relevant data and progress reports are presented at intervals (e.g. weekly, monthly, quarterly) as specified by the CCGs, supported by quarterly user surveys and annual staff surveys. An official incidents and complaints procedure is in place within the Arriva structure and includes the CCGs within the escalation process for complaints that cannot be dealt with locally.

Service Model

The service has been commissioned to operate 24 hours a day, 7 days a week, 365 days of the year including all statutory and discretionary bank holidays. It includes a single point of contact which has a dedicated phone number for the receipt of all patient transport requests, to manage and apply the eligibility criteria and process, arrange appropriate transport and provide advice and support for patients who are ineligible for patient transport but still need help in getting to and from their relevant healthcare facilities.

Bookings for transport can also be made on-line and a key objective of the contract is to encourage health care professionals to book on-line wherever possible as the process is simple, accurate and quick. The on-line system, called CLERIC, is available 24 hours a day, as is the call centre, so that bookings can be made at any time.

Before ATSL started the service, return journeys from hospitals, etc, were booked in advance based upon the time that the patient was expected to have completed their appointment. Often this would result in the transport arriving before the patient was actually ready, and the transport would either have to continue to its next task without being able to wait (due to other patients booked or already onboard) or wait, resulting in delay to all subsequent patients. The new contract has introduced a 'book when ready' service which requires staff to book the return journey when they know the patient is ready to go home. Once a patient is 'booked ready', ATSL is expected to pick them up within an hour (where the booking has been initiated at least the day before). In this way patients do not have to wait for long periods because their appointment finished sooner than anticipated and ambulance trips are not wasted if the patient is not ready to go when the ambulance arrives. This model is proven in other contracts ATSL has across the country to enhance patient experience by reducing their wait and also reduces the number of aborted ambulance journeys.

In order to assess eligibility, health care professionals and patents will be asked four main questions:

- Pre-screening questions to assess if the patient is registered with a GP practice in the BGSW area;
- Exemption questions exempt patients are those travelling for renal dialysis treatment, oncology patients receiving chemotherapy or radiotherapy courses of treatment and patients who must lie down for at least part of the journey – all of whom automatically are deemed eligible;
- Mobility questions to determine the type of transport required; and
- Medical questions to identify the level of care required during the journey.

For those patients who are ineligible for NEPTS, they will be signposted to other suitable transport providers within the community. They may also be able to access the Healthcare Travel Costs Scheme.

Transport and Mobility Guidance

The transport and mobility guidance is as follows:

Code Used When Booking	Description
C1	For patients who can travel in a car without the assistance of anyone
C1A	For patients who will require assistance of one person to and from the vehicle
C2	For patients who require the assistance of two crew members
W1	For patients who must travel in their own wheelchair for the journey with the assistance of one person
W2	For patients who must travel in their own wheelchair for the journey with the assistance of two people
Stretcher	For patients who must lie down for at least part of the journey
Bariatric Vehicle	For patients who are 25 stone & over
NB Oxygen Therapy	Patients requiring oxygen must travel on a vehicle with two crew members.

Key Performance Indicators

Key performance indicators are as follows:

- Patients travelling less than 10 miles should not spend more than 60 minutes on any one journey
- Patients travelling between 10 and 35 miles should not spend more than 90 minutes on any one journey
- Patients travelling between 35 and 50 miles should not spend more than 120 minutes on any one journey
- Arrival within 45 minutes before, to 15 minutes after, booked arrival time
- Where booked prior to the day of travel, patients not to wait more than 60 minutes for their (outbound) journey
- Where booked on the day of travel, patients not to wait more than 4 hours for their (outbound) journey (within two hours for end of life patients)
- Percentage of journeys cancelled by ATSL
- Percentage of journey collections missed (aborted journeys)
- Percentage of in-bound calls to ATSL call centre answered within 30 seconds
- Percentage of complaints acknowledged within one working day
- Compliance with agreed complaints procedure (full response within 25 days)
- Availability of on-line booking system
- Availability of telephone booking system

Support to Acute Hospitals

As a result of the complex issues experienced by acute trusts in coming to terms with the new transport management arrangements, ATSL have completed reviews at all the acute Trust sites in BGSW and developed joint action plans in response to the findings of these reviews. These action plans are jointly owned between ATSL and the acute Trust. Good progress is being made against the actions delivered.

Trust management has engaged in supporting staff to use the booking system effectively and the local ATSL management team have been proactive in supporting the Trust staff. A weekly acute Trust dashboard has also been developed which helps the Trusts understand its role in helping to deliver improvements in the service.

Support to Renal Dialysis Units

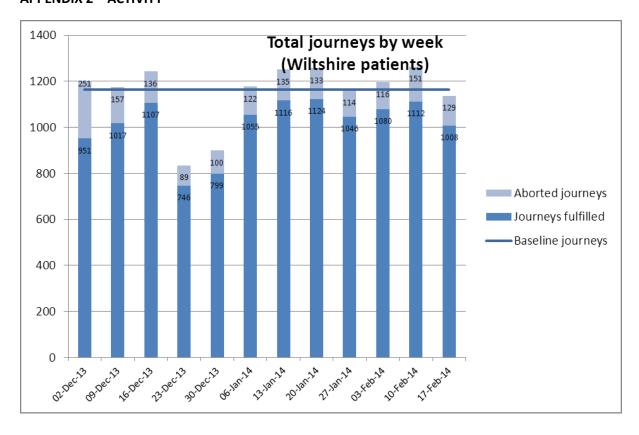
There are approximately 1,400 regular weekly dialysis patient journeys across the four CCGs. 1,200 of these are automatically planned to a combination of taxi providers and volunteer car drivers. The remainder are patients with higher mobility needs and are generally transported by ATSL vehicles.

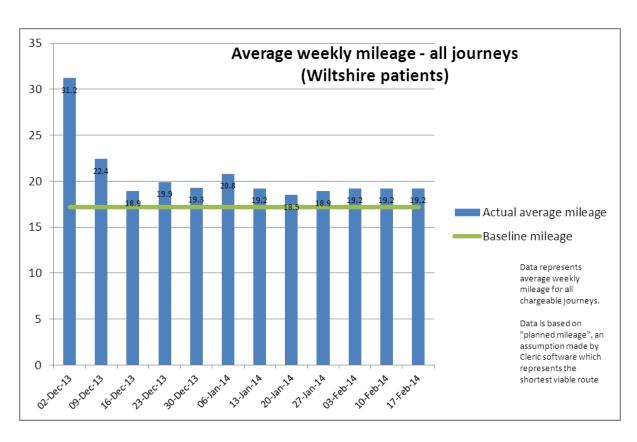
Given a number of issues experienced by renal dialysis patients and the staff of the units, particularly at the beginning of the contract, ATSL implemented two full-time planners from 3rd February 2014 to provide strong support for robust planning of dialysis journeys. A dedicated renal hotline was set up and continues to provide a direct, dedicated route to the dispatch desk for the units across the BGSW area.

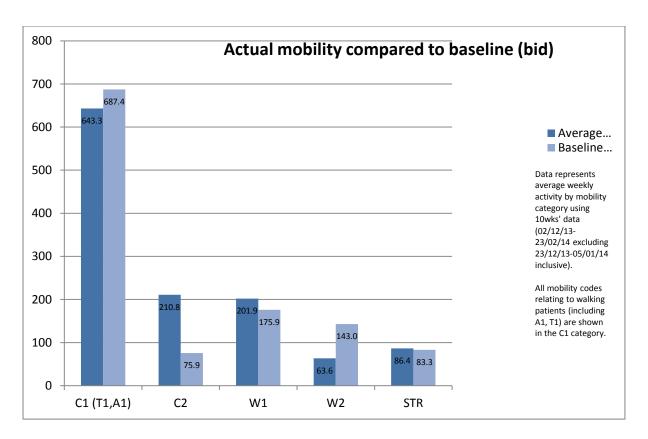
To provide further support for this group of patients, a full-time operational support manager joined the BGSW ATSL team on 17th February 2014 with a remit to provide central support for planners and the locality managers in oversight and quality assurance of renal dialysis activity. Key tasks include daily reconciliation of planned journeys against actual activity, engagement with renal unit staff, and on-going refinements of auto and manual planning arrangements in conjunction with the planners.

The CCGs and Arriva also met with NBT's service manager for the renal and transplant directorate and the clinical matron at the beginning of February to review service delivery for dialysis patients and to discuss any ongoing issues and concerns. A further meeting has been arranged in April to review progress as well as address the impending move of the Richard Bright Dialysis Unit into the new building at Southmead.

APPENDIX 2 – ACTIVITY



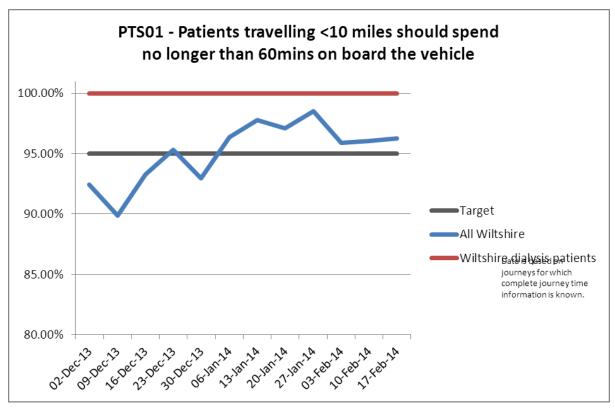


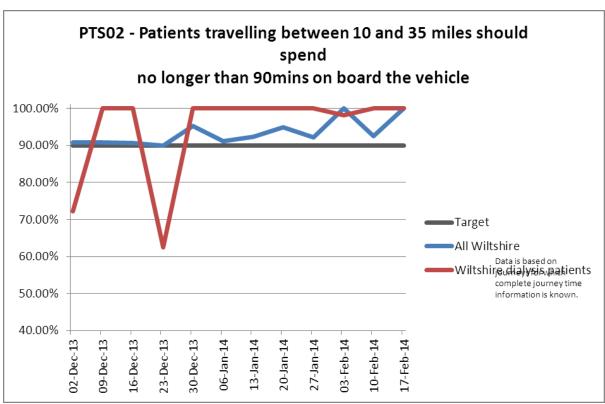


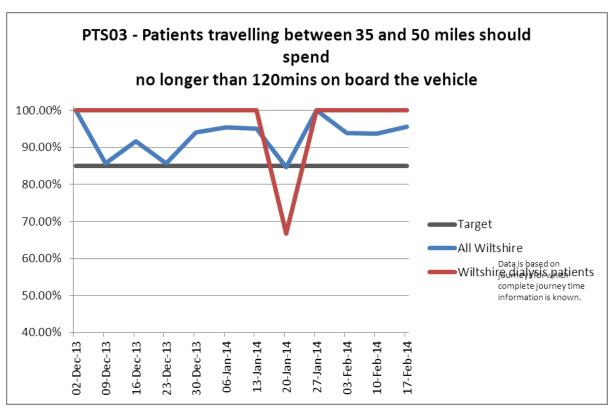
Mobility definitions

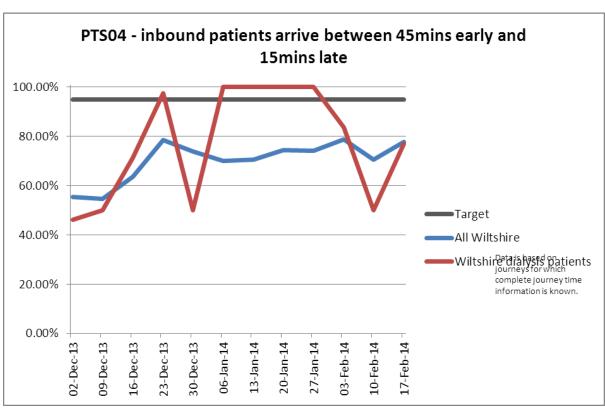
- **C1** able to walk unaccompanied or with assistance of one person. Generally suitable for travel by taxi or car.
- **C2** able to walk but with assistance of two people; or requires a wheelchair to be provided for transport purposes. Generally will travel by ambulance.
- W1 wheelchair user who is generally suitable for travel in a wheelchair-adapted car.
- **W2** wheelchair user who is generally suitable for travel by ambulance; requires assistance of two people.
- **STR** only able to travel on a stretcher. Ambulance patient.

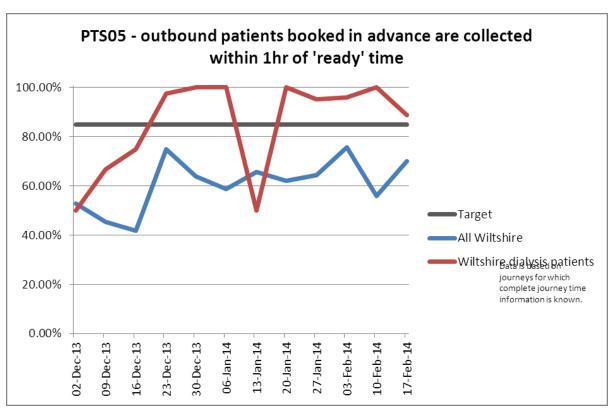
APPENDIX 3 - PERFORMANCE

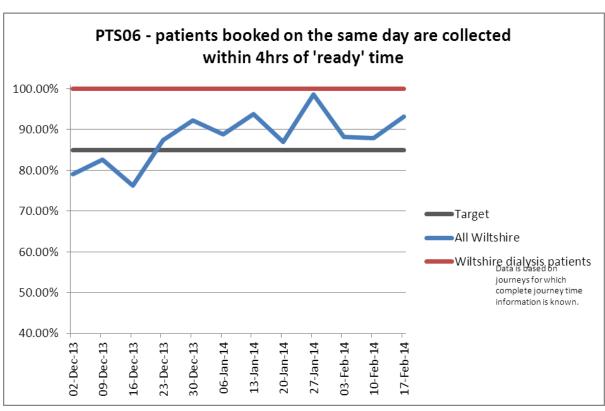


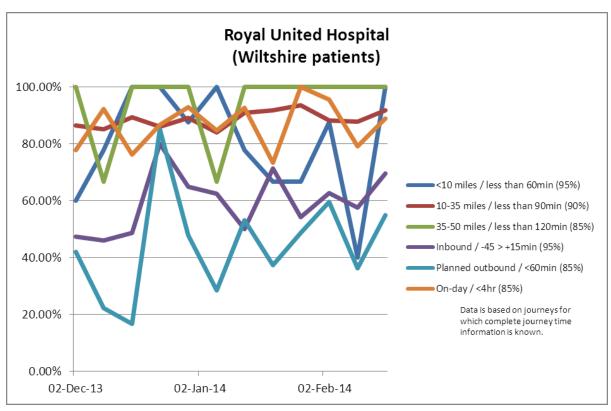


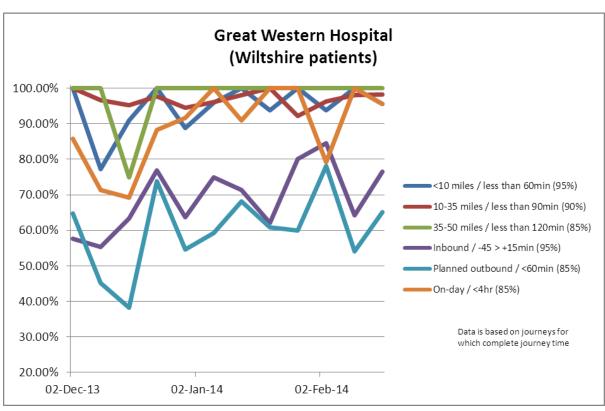


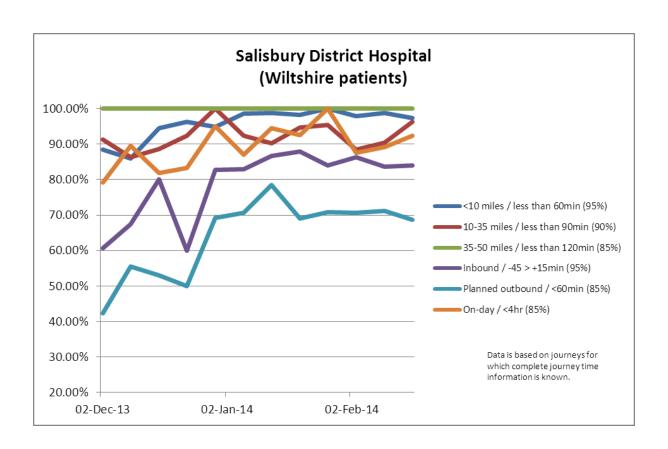












APPENDIX 4 - IMPROVEMENTS MADE SINCE SERVICE LAUNCH

- Context
- Booking centre call taking
- Online booking
- Journey times
- Capacity and resources
- Dialysis
- Acute Trust action plans
- Comms

Context

The new NEPTS contract with Arriva went live on 1 Dec 2013, replacing a multitude of contract and ad hoc arrangements. Initial weeks were characterised by:

- an extremely high volume of calls
- problems arising from the incomplete or inaccurate nature of bookings information inherited from the previous providers
- a journey volume that exceed the expected level
- a significant variation to the expected journey mix (different patient mobility and vehicle types required)
- early winter pressures being experienced within the acute trusts
- some significant issues regarding arrangements for the movement of out-of-area patients to/from acute trusts within the contract area
- the need for acute trusts to revise their internal processes in a much more significant way than had been appreciated

Despite a comprehensive mobilisation process, the combination of these issues meant that there was considerable concern at the outset of the contract. Much of this was based on information, which though in part unsubstantiated, has been challenging to refute, given that at the same time, there have also been some examples of poor performance as a result of the impact of the factors described (typically excessively long waits, sometimes resulting in overnight re-admissions or potentially detrimental impact on patients). Within this context, the following summarises some of the improvements that have taken place during the first three months of the contract.

Booking centre - Call taking

- Initial call-taking capacity was increased by 60%, including experienced Arriva staff from other NEPTS call centres, to cope with the anticipated volume of calls, and to reduce call wait times
- Call volume has reduced from 5,500 per week to 3,500 per week (1 Dec-14 Feb)
- Call abandonment rate has reduced from >30% to <10% (1 Dec-14 Feb)
- Average call wait time has reduced from >3 minutes to <2 minutes (1 Dec-14 Feb)
- Maximum call wait time has reduced from >25 minutes to <5 minutes (1 Dec-14 Feb)
- Improved internal call handler training and individual performance management now taking place

Online booking

- Arriva trainers have attended acute trust sites to train up hospital staff and to train internal trainers
- Ad hoc issues with using online booking have been addressed and resolved
- The proportion of bookings, amendments, cancellations and "make ready" actions made online has increased steadily and is now >30% (14 Feb 2014). This reduces the burden on the call centre, meaning faster call answering; and also provides real-time visibility of bookings, for hospital staff
- The benefits of the online system are becoming progressively clearer for hospital staff, including the ability to review lists of booked journeys, and to take ad-hoc snapshots of outstanding patient journeys including those not booked ready.

Journey Timings

- Journey time and patient drop-off/collection performance has improved. Across the 4 CCGs, time on vehicle performance exceeds KPI level for all journeys over 10 miles, and is 1% below target for journeys under 10 miles (Wiltshire specific values are shown in main body of the report)
- On-time drop-off (inbound) has consistently improved but is still below KPI target
- On-day collection (within 4 hrs) outbound exceeds KPI target
- Planned outbound collection (within 60 minutes) has improved but is still below KPI target

Capacity and resources

- Total patient carrying capacity has been increased by 15% since day one
- Front-line staffing is planned to increase by 15% with five new staff already in post
- Accredited subcontractors are now receiving their work through an innovative online tool
- Significant re-profiling of Arriva vehicle shift patterns is resulting in increased capacity at critical times of the day, mainly weekday afternoons

Dialysis

- A renal hotline has been implemented to provide direct renal-dedicated assistance
- Two planners have been assigned on a dedicated basis
- Progress has been made to move to dedicated drivers for renal dialysis patients
- Ambulances fulfilling dialysis journeys now have in-built buffer (catch-up) time in their schedules to increase reliability and on-time performance
- A "renal champion" operational support manager has been appointed and is now in post to
 address the various issues impacting renal dialysis patients, and to manage the
 implementation of Arriva service for Wiltshire patients attending SFT for dialysis; and to
 manage the relocation of dialysis within Southmead for GBSW patients

Acute Trust Action Plans

- Diagnostic visits conducted by Arriva and joint action plans produced by Arriva, developed jointly with the acute trusts. These identify the main issues and concerns experienced within each Trust, and a series of actions that will resolve those issues. These plans are reviewed and updated weekly
- Joint performance information is now provided weekly to acute trusts, to further assist in embedding new processes and help build confidence in the new service
- Where fixed time slots are required eg for home visits, or regular reliable clinic timings, these are now booked on a throughput time, to reduce delays
- Arriva checks all open bookings daily with the acute trusts, between 3-4pm, to confirm if the
 journeys are still required/ ready to proceed / are to be cancelled, to reduce late
 afternoon/early evening delays
- Where phone numbers are provided, patients are being called in advance to ensure they are more likely to be ready when their transport arrives

Comms

- A comms pack including points of contact, FAQs, escalation arrangements, guidance on booking requirements, etc. has been distributed widely to healthcare professionals, including acute trusts, community providers, GP practices
- A monthly bulletin has begun to be distributed